

# Infosys BPO Wins Shared Service Centre Deal from Global Group

Infosys BPO to provide consulting and implementation services across key horizontals

**Bangalore, India – August 4, 2010:** Global Group, one of India's leading business groups engaged in the Network Services and Telecom Tower Infrastructure business, has decided to engage Infosys BPO, the business process outsourcing subsidiary of Infosys Technologies, to provide services with regard to setting up of its Shared Service Centre (SSC).

As part of the deal, Infosys BPO will provide consulting and implementation services across key functions such as finance & accounting, human resources, sourcing & procurement, sales & fulfilment, legal services & IT. The scope includes assessment, design and implementation services coupled with operational support, to be provided for an estimated 20 months.

Post the completion of the set up of this SSC, it is expected that the unit would accommodate more than 1000 personnel. The SSC will be housed with Global ProServ Ltd. a Global Group Enterprise.

Commenting on the deal, Mr. Ravi Pandit, Group CFO of Global Group said "Telecom Industry has become one of the most competitive and dynamic industries. We need to remain focussed on improving and enhancing our business process efficiencies and optimising our cost structures. The SSC is a step in this direction and we are happy to be associated with Infosys BPO as our strategic partner. We would like to leverage Infosys BPO's strength of a strong service proposition coupled with world-class technology offerings. This initiative will help add value to our customers and create a differentiator for us in the market".

Commenting on the win, S Vaitheeswaran, Business Unit Head, India Business, Infosys BPO, said, "Winning this deal is significant as it is our first full scope SSC implementation in the domestic market. This deal reiterates our focus on the domestic business in India and value adding to businesses and clients in India. We continue to view the domestic market as high potential and look at growing our offerings in this developing market. We are delighted to have won this deal to operate as the only strategic partner and envisage this as the beginning of a long-term relationship with Global Group".

## **About Global Group:**

Global Group is one of India's leading business groups engaged in the Network Services and Telecom Tower Infrastructure business.

Global Holding Corporation Pvt. Ltd. is the holding company of "Global Group" and also has 7 other subsidiaries, two of which, namely GTL and GTL Infra, are listed on Indian Stock Exchanges.

Post the Aircel transaction, the Group owns 32,500 Telecom Towers, is expected to have revenues in excess of US\$ 1.5 Billion, Balance sheet size of over US\$ 5 Billion and more than 35,000 professionals (FY 2011E). The Group has Operations across 46 countries, employs people of 22 nationalities and supports 18 social causes.

For over 2 decades Global Group has been partnering with leading telecom operators and OEMs offering its expertise in wireless communications. From 2G Networks to 3G, from WiMAX to IPTV, Global group provides complete life-cycle solutions around Network Services. The services include Network Planning and Design, Network Deployment, Network



Operations and Maintenance, Infrastructure Management, Energy Management and Professional services.

Global Group Enterprises have received more than 35 accolades and awards for excellence in Business, CSR and Corporate Governance. The group's flagship company GTL features in the in the S&P's ESG India Index, is the recipient of "Outstanding Achievement" trophy from IMC RBNQA, "Certificate for strong Commitment" from CII-ITC for Sustainable Development and "Greentech Environment Excellence" Award. GTL Infra has won "Best Independent Infrastructure Provider" from Tele.Net, "Innovative Infrastructure Company of the year" by CNBC TV18 and "Top Independent Infrastructure Provider of India" by V&D. Global Towers has been awarded the "Best in class Innovation in Manufacturing Award" at International India Innovation summit, 2010. The Group offers excellent working conditions and provides social benefits like free Medical Care and Insurance for the employees' families.

By 2013, the Group plans to Erect, Engineer and Manage 100,000 Cell Sites across 150 Networks. These Networks are expected to connect more than 100 million subscribers in 50 countries across the world.

## **About Infosys BPO:**

Infosys BPO Ltd. (www.infosys.com/bpo), the Business Process Outsourcing subsidiary of Infosys Technologies, was set up in April 2002. Infosys BPO focuses on integrated end-to-end outsourcing and delivers transformational benefits to its clients through reduced costs, ongoing productivity improvements, and process reengineering. Infosys BPO operates in India, the Czech Republic, China, the Philippines, Poland, Mexico, USA and Brazil and as on June 30, 2010 employed approximately 19,327 people. It closed FY 2009-10 with revenues of \$352.1 million.

## **About Infosys Technologies Ltd.**

Infosys (NASDAQ: INFY) defines, designs and delivers IT-enabled business solutions. These solutions focus on providing strategic differentiation and operational superiority to clients. As on June 30, 2010 Infosys employed about 114,800 employees in over 50 offices worldwide. Infosys is part of the NASDAQ-100 Index and The Global Dow. For more information, visit www.infosys.com.

## **Infosys Safe Harbor**

Statements in connection with this release may include forward-looking statements within the meaning of US Securities laws intended to qualify for the "safe harbor" under the Private Securities Litigation Reform Act. These forward-looking statements are subject to risks and uncertainties including those described in our SEC filings available at <a href="https://www.sec.gov">www.sec.gov</a> including our Annual Report on Form 20-F for the year ended March 31, 2010, and our other recent filings, and actual results may differ materially from those projected by forward-looking statements. We may make additional written and oral forward-looking statements but do not undertake, and disclaim any obligation, to update them.

#### For more information, contact:

Priscilla Thomas Infosys BPO Ltd, India Phone: +91 96865 67378 Priscilla\_Thomas@infosys.com Sunitha Guptha The PRactice Phone: +91 93799 15372

sunitha@the-practice.net