

# GTL Infrastructure Limited



## GTL INFRASTRUCTURE LIMITED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2008

*Rs. in crores, except share data*

Sr. No.	Particulars	Quarter ended March 31,		Year ended March 31,	Nine Months Period ended March 31,
		2008	2007	2008	2007
1	Net Sales /Income from Operations	42.19	16.29	124.58	49.96
2	Other Income	5.12	2.43	6.30	1.97
3	Total Income (1 + 2)	47.31	18.72	130.88	51.93
4	<b>Expenditure</b>				
	a) Costs of Services	9.59	0.44	25.02	0.90
	b) Employee cost	5.15	2.82	18.20	5.73
	c) Depreciation	24.97	12.67	82.40	33.41
	d) Other Expenditure	4.88	6.77	18.20	9.72
	e) Total	44.59	22.69	143.82	49.76
5	Interest Expense / (Income) (Net)	15.40	4.67	7.00	3.57
6	Exceptional Items	Nil	Nil	Nil	Nil
7	<b>Profit (+)/Loss (-) from Ordinary Activities before tax (3)-(4+5+6)</b>	(12.68)	(8.64)	(19.94)	(1.40)
8	<b>Tax Expense</b>				
	-Current Tax	Nil	Nil	Nil	Nil
	-Deferred Tax	14.69	21.38	39.06	21.62
	-Fringe Benefit Tax	0.13	0.05	0.47	0.14
9	<b>Net Profit (+) / Loss (-) from Ordinary Activities after tax (7-8)</b>	(27.49)	(30.07)	(59.48)	(23.16)
10	Extraordinary items		-	-	-
11	Net Profit(+)/Loss(-) for the period (9-10)	(27.49)	(30.07)	(59.48)	(23.16)
12	Paid -up equity share capital	734.26	332.82	734.26	332.82
13	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	197.93	19.93	197.93	19.93
14	Earnings Per Share (EPS)				
	a. Basic EPS before and after Extraordinary items ( in Rs.)	(0.40)	(0.54)	(0.80)	(0.43)
	b. Diluted EPS before and after Extraordinary items ( in Rs.)	(0.40)	(0.54)	(0.80)	(0.43)
15	Public shareholding				
	- Number of shares	<b>380,408,480</b>	<b>177,053,840</b>	<b>380,408,480</b>	<b>177,053,840</b>
	- Percentage of Shareholding	<b>51.81%</b>	<b>53.20%</b>	<b>51.81%</b>	<b>53.20%</b>

For GTL Infrastructure Limited

Place : Mumbai

Date : April 18, 2008

Manoj Tirodkar  
Chairman

Registered Office : Electronic Sadan I, MIDC, TTC Industrial Area, Mahape, Navi Mumbai - 400 710.

## Notes to Accounts

1. The above audited results for the quarter and year ended March 31, 2008 were taken on record by the Board of Directors in their meeting held on April 18, 2008.
2. The Company is in the business of providing shareable Infrastructure facilities on ‘‘Build, Own and Operate’’ basis. The Company has considered ‘‘Shared User Infrastructure’’ as the only segment for disclosure in the context of AS 17 issued by the Institute of Chartered Accountants of India.
3. Status of investor grievances for the quarter ended March 31, 2008:

No. of complaints			
Pending as on 01.1.2008	Received during the quarter	Disposed during the quarter	Unresolved as on 31.3.2008
Nil	57	57	Nil

4. In accordance with the recent Announcement issued by the Institute of Chartered Accountants of India on positions of derivatives, all outstanding derivatives are marked to market on Balance Sheet date. Accordingly, mark-to-market losses of Rs. 25.68 Crores have been provided.
5. Interest Expense / (Income) (Net) comprises of Interest Expense, Interest Income, Net Foreign Exchange Gain/Loss and Gain/Loss on settled/realized Derivative Contracts/Swap Arrangements and mark-to-market losses on Derivative Contracts.
6. During the year, Equity Share Capital of the Company has increased by Rs. 401.44 Crores (by Rs. 59.44 Crores for this quarter) to Rs. 734.26 Crores on account of Rights issue of Shares/ conversion of Foreign Currency Convertible Bonds, Employee Stock Options Scheme and Preferential Warrants.

### Additional Information (Not part of Notes to Accounts):

The board has also taken on record the following additional information: -

#### **1. Business Outlook and Operations**

- a. After raising additional funds and committing a larger capital outlay for the proposed rollout of 23,700 towers, the Company completed its first, full year of operations in FY 2007-08. The Revenue for the year was Rs. 124.58 Crores.
- b. The Company presently has 6,010 sites at various stages of execution.
- c. The Company is currently operational in 15 telecom circles.

- d. The Company is currently servicing seven leading telecom operators and one WiMAX operator on its sites in India.

**2. Business for the Quarter**

- a. The Net Sales and Services for the quarter ended March 31, 2008 was Rs. 42.19 Crores as compared to Rs.16.29 Crores in the corresponding quarter last year showing an increase of 159 %.
- b. EBIDTA for the quarter ended March 31, 2008 was Rs. 22.57 Crores (53 % of the Revenue) as compared to Rs.6.26 Crores (38 % of the Revenue) in the quarter ended March 31, 2007 and thus showing an increase of 261%.
- c. The number of employees as on March 31, 2008 is 208 as compared to 175 as on March 31, 2007.
- d. The depreciation for the current quarter is Rs. 24.97 Crores. The depreciation impact on the results is high on account of the capital intensive nature of the business.

**3. Derivatives and Forex instruments**

The Company has exposure to US Dollar and Euro currency on account of long term overseas funds borrowings. The Company plans to use this money to part finance its import requirements of Towers, shelters, other accessories and for Acquisitions/ Joint Ventures / wholly owned subsidiaries overseas.

The Company uses currency and interest rate swaps, as part of its overall strategy to manage the level of exposure to fluctuations in currency exchange & interest rates in relation to its borrowings, imports and also the overall interest costs.

In accordance with the recommendations on Derivatives/ hedges issued by the Institute of Chartered Accountants of India, the summary of Realized Gains and Unrealized Gains/Losses during FY 2007-08 is as below:

<b>Particulars</b>	<b>Amount (Rs Crs)</b>
Realized Gains	46.57
Mark to market losses (Provided for in the books of account)	25.68
Mark to market gains (Not recognized in the books of account)	2.02

4. The Total number of outstanding Options under the ESOS (Employee Stock Option Scheme) as on March 31, 2008 is 17,762,500. During the quarter 661,500 Options got converted into equity shares.

## 5. Foreign Currency Convertible Bonds (FCCBs)

The FCCB liability of the company is as follows:

Particulars	No. of FCCBs	No. of Equity shares
<b>Outstanding as on December 31, 2007</b>	3,000	222,285,068
Less: Conversion during the quarter	315	23,339,930
<b>Outstanding as on March 31, 2008</b>	2,685	198,945,138
Less: Conversion from April 1, 2008 till date	Nil	Nil
<b>Outstanding as on April 18, 2008</b>	2,685	198,945,138

## 6. Equity Capital

The Equity Capital increased by Rs. 59.44 Crores during the quarter on account of FCCB, ESOS conversions and exercising of Warrants by Promoters. The details are as given below :

Particulars	Rs. In Crores
<b>Equity Capital (As on December 31, 2007)</b>	<b>674.82</b>
Add : Conversion of FCCBs	23.34
Add : Conversion of Warrants	35.44
Add : Conversion of ESOS	0.66
<b>Equity Capital (As on March 31, 2008)</b>	<b>734.26</b>

The Fully Diluted Equity Capital, consequent to the future conversion of all convertible instruments, will be as below:

Particulars	Rs. In Crores
<b>Equity Capital on March 31, 2008</b>	<b>734.26</b>
<b>Fully Diluted Equity Capital :</b>	
Warrants Conversion	228.21
FCCB Conversion	198.95
ESOS Conversion	17.76
<b>Total</b>	<b>1,179.18</b>

7. The figures for the corresponding quarter of the previous year and are regrouped / reclassified wherever necessary to make them comparable with that of current quarter.

For GTL Infrastructure Limited

Date: April 18, 2008  
Place: Mumbai

Manoj Tirodkar  
Chairman