

GTL Limited

AUDITED FINANCIAL RESULTS
FOR THE PERIOD ENDED DECEMBER, 2008

Rs. in Lacs.

Consolidated					Particulars	Stand Alone - Parent Company				
Quarter ended December,31		Nine months ended December ,31		Year ended 31st March 08		Quarter ended December,31		Nine months ended December ,31		Year ended 31st March 08
2008	2007	2008	2007			2008	2007	2008	2007	
Audited	Audited	Audited	Audited	Audited		Audited	Audited	Audited	Audited	Audited
14,099.50	9,892.01	38,526.69	25,475.32	35,728.80	Net Sales & Services	1,501.92	1,084.42	4,499.73	1,907.03	1,927.60
32,681.55	35,139.07	99,390.41	104,205.71	141,405.11	- International	32,681.55	35,139.07	99,390.41	104,205.71	141,405.11
46,781.05	45,031.08	137,917.10	129,681.03	177,133.91	- Domestic	34,183.47	36,223.49	103,890.14	106,112.74	143,332.71
(1,186.43)	19,407.93	(8,364.84)	(4,721.01)	(5,293.02)	Total Net Sales & Services	(1,524.92)	16,590.51	(10,752.07)	(3,670.88)	(7,323.41)
26,902.28	9,591.85	87,776.15	92,282.79	122,455.34	(Increase) / Decrease in Stock	25,450.85	8,227.87	82,754.60	78,313.43	108,106.87
9,718.96	4,516.80	24,038.57	10,389.19	16,484.54	Purchases	2,149.24	2,023.74	6,361.92	5,994.59	8,082.48
11,346.24	11,514.50	34,467.22	31,730.06	43,487.05	Cost of Delivery	8,108.30	9,381.37	25,525.69	25,475.60	34,466.77
841.98	1,400.77	3,241.46	4,090.39	5,423.08	Gross Profit	434.31	693.89	1,223.40	2,549.71	3,155.70
3,518.01	3,443.86	10,089.91	8,250.10	11,578.40	Selling & Marketing Expenses	2,262.81	2,573.82	6,567.75	6,091.94	8,380.82
1,303.90	1,265.39	3,847.53	3,735.27	4,954.67	Administration Expenses	1,040.16	1,115.99	3,181.95	3,427.43	4,587.97
5,682.35	5,404.48	17,288.32	15,654.30	21,530.90	Depreciation	4,371.02	4,997.67	14,552.59	13,406.52	18,342.28
1,899.70	1,609.84	4,717.39	3,587.84	5,643.25	Operating Profit before Other Income and Interest	1,720.52	1,846.25	4,503.23	3,823.09	5,935.08
3,782.65	3,794.64	12,570.93	12,066.46	15,887.65	Interest (Net) and Finance Charges	2,650.50	3,151.42	10,049.36	9,583.43	12,407.20
(123.74)	430.15	(528.81)	(874.11)	250.58	Operating Profit before Other Income and Tax	(127.74)	298.09	(589.35)	(1,081.39)	(1,215.60)
3,658.91	4,224.79	12,042.12	11,192.35	16,138.23	Other Income (incl. Exchange Gain / (Loss) (Net))	2,522.76	3,449.51	9,460.01	8,502.04	11,191.60
475.29	363.16	1,383.66	918.21	2,103.13	Profit before Tax & Extra-ordinary Items	325.00	250.00	1,225.00	750.00	1,876.50
(82.63)	(109.48)	(241.62)	(387.36)	(1,594.81)	Provision for Tax	(82.63)	(77.65)	(241.62)	(351.91)	(1,561.93)
52.00	46.29	171.00	137.79	216.10	Deferred Tax	52.00	46.29	171.00	137.79	216.10
3,214.25	3,924.82	10,729.08	10,523.71	15,413.81	Fringe Benefit Tax	2,228.39	3,230.87	8,305.63	7,966.16	10,660.93
NIL	142.31	NIL	11,992.20	11,992.20	Net Profit after Tax	NIL	142.31	NIL	2,188.80	2,188.80
3,214.25	4,067.13	10,729.08	22,515.91	27,406.01	Extraordinary item	2,228.39	3,373.18	8,305.63	10,154.96	12,849.73
9,457.41	9,450.43	9,457.41	9,450.43	9,457.41	Net profit after extraordinary item	9,457.41	9,450.43	9,457.41	9,450.43	9,457.41
115,860.22	101,032.06	115,860.22	101,032.06	102,383.20	Paid-up Equity Share Capital	91,034.59	83,732.31	91,034.59	83,732.31	82,905.19
3.40	3.88	11.34	10.41	15.30	Reserves Excluding Revaluation Reserves	2.36	3.19	8.78	7.88	10.64
3.25	3.88	10.84	10.42	14.82	EPS excluding extra-ordinary items - Basic (in Rs.)	2.25	3.19	8.39	7.89	10.31
3.40	4.05	11.34	13.26	27.20	EPS excluding extra-ordinary items - Diluted (in Rs.)	2.36	3.33	8.78	10.04	12.75
3.25	4.05	10.84	13.29	26.33	EPS including extra-ordinary items - Basic (in Rs.)	2.25	3.33	8.39	10.06	12.36
					EPS including extra-ordinary items - Diluted (in Rs.)					
					Aggregate of public shareholding	52,824,352	61,996,315	52,824,352	61,996,315	58,459,875
					Number of shares	55.86%	65.60%	55.86%	65.60%	61.81%
					Percentage of shareholding					

Place : Mumbai

Manoj Tirodkar

Date : January 15, 2009

Chairman and Managing Director

Registered Office: "Global Vision", Electronic Sadan No. II, M. I. D. C., T. T. C. Industrial Area, Mahape, Tal. & Dist. Thane, Navi Mumbai - 400 710.

Notes:

The above audited results for the quarter ended December 31, 2008 were taken on record by the Board of Directors in their meeting held on January 15, 2009, for the consolidated accounts of GTL and its subsidiaries.

1. The key financial highlights for the quarter are as stated below:

	Quarter ended		% Change
	December 08 Rs. Lacs	December,07 Rs. Lacs	
Revenue	46,781.05	45,031.08	3.89
Gross Profit	11,346.24	11,514.50	(1.46)
Operating Profit before Other Income & Interest	5,682.35	5,404.48	5.14
Net Profit	3,214.25	3,924.82	(18.10)

2. Share Capital

ESOPs

No. of outstanding ESOPs as on September 30, 2008	5,217,598
Add : New Grants Issued during the quarter	NIL
Less : Forfeited during the quarter	53,250
Less : Converted during the quarter	NIL
Total no. of outstanding ESOPs as on December 31, 2008	5,164,348

The fully diluted Share Capital of the Company as on December 31, 2008 was Rs. 9,973.84 lacs.

3. Status of investor grievances for the quarter ended December 31, 2008:

No. of Complaints			
Pending as on 1-October-2008	Received during the quarter	Disposed during the quarter	Unresolved as on 31-December- 2008
NIL	01	01	NIL

4. The Company has considered minority interest of its investment in GTL Infrastructure Ltd as per AS 23 on "Accounting for Investment in Associates in Consolidated Financial Statements" based on last financial statement as at December 31,2008
5. In terms of AS 17 for segment reporting, GTL has a single reporting segment - "Network Services"

- The figures for the corresponding quarter of the previous year are regrouped / reclassified wherever necessary to make them comparable with that of the current quarter.
- In the previous quarter Company reinstated Long Term Monetary Liabilities based on 6 months average exchange rate in view of inconsistent, unpredictable and unrealistic fluctuations in international currency values. As the Exchange rate has stabilized during the current quarter the Company has reinstated the same at Mark- to- Market exchange rate as on December 31, 2008.

Additional Information

- The consolidated revenue for the quarter ended December 31, 2008 was Rs. 46,781.05 Lacs as against Rs. 45,031.08 Lacs for the corresponding quarter in the previous year; Y-o-Y growth of 4%.

The gross profit for the quarter was Rs. 11,346.24 Lacs (24.25% of Revenue) as against Rs. 11,514.50 Lacs (25.57% of Revenue) during the corresponding quarter in the previous year. Increased pressure on pricing and delay in receivables has led to fall in gross profit margin.

In an environment of global financial turmoil and slow-down in the world economy, the Company plans to safeguard itself from unfavorable credit terms in project execution and has been selective in accepting new orders with appropriate payment conditions in place. GTL has revised its financial guidance for FY 2008-09 as follows-

- Revenue growth expected to be in the range of Rs. 1,850- 1,900 Crores; Y-o-Y growth of 6%-7%
 - Net Profit Margin expected to be in the range of 7%-8%
- The total headcount for the Company including Contract Employees as of December 31, 2008 stood at 5,940 as against 4,642 in the corresponding quarter ended December 31, 2007.
 - In order to adapt itself to the rapidly changing economic situation and remain competitive in the market, GTL has implemented the following measures:
 - Improve operational efficiency by centralizing the Projects Management processes in India and off-shore Engineering work to low-cost centers in India and APAC region
 - Rationalize manpower by identifying and eliminating duplication of work and merging/ consolidating support functions
 - Reduce Administrative Cost by cutting down on cell phone & traveling expenses
 - Introduce variable pay of 10% across the board linked to Company's performance

GTL expects these measures to generate an annual savings of Rs. 60-70 Crores for the Company. However, given the recessionary pressure on the economy the Company expects its margins to be in the range of 7-8% for next financial year.

- Details of expenses exceeding 10% of the total expenditure (Unless stated otherwise)

Rs. Lacs

Particulars	Consolidated			Standalone		
	Quarter ended December 31,		Year ended March 31,	Quarter ended December 31,		Year ended March 31,
	2008	2007	2008	2008	2007	2008
Staff Costs	9,950.15	5,044.33	20,637.86	2,985.51	2,685.88	11,514.58

5. Buy Back of Shares

The Board of Directors of GTL has recommended buyback of GTL shares subject to approvals from shareholders, lenders and other statutory authorities as may be required. GTL has earmarked Rs. 225 Crores for the exercise. The Company proposes to buy back the shares through Open Market Operations using stock exchange route at a maximum price of Rs. 260 per share. Promoters will not participate in the buy back of shares. A detailed description of the buyback is as given below:

Method of Buy back	Open Market Route (Through Stock Exchange)
Amount allotted for Buy back (Rs. Crs.)	225
Buy back Price not exceeding Rs.	260

The objectives of the Buy back exercise is as outlined below:

- a. To return money to the shareholders in a tax efficient and investor friendly manner without sacrificing growth opportunities.
- b. To create positive impact on share performance by-
 - Reducing weighted average cost of capital
 - Improving ROE
 - Increasing EPS

For GTL Limited

Date: January 15, 2009

Manoj Tirodkar

Place: Mumbai

Chairman and Managing Director