



# GTL Limited

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- For a discussion of the risks and uncertainties that may cause results to differ, you should review GTL's filings with stock exchanges, including the annual report and quarterly disclosures.

# GTL at a Glance



**Business**

**Network Services**

**Founded**

**1987**

**Global Headquarters**

**Mumbai, India**

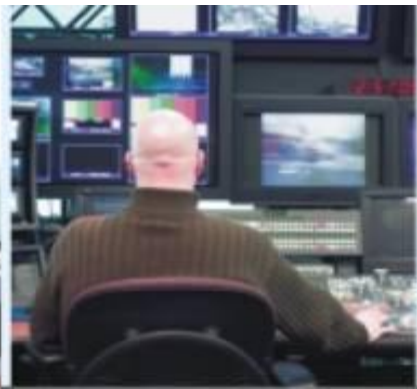
**Domain Expertise**

**Telecom**

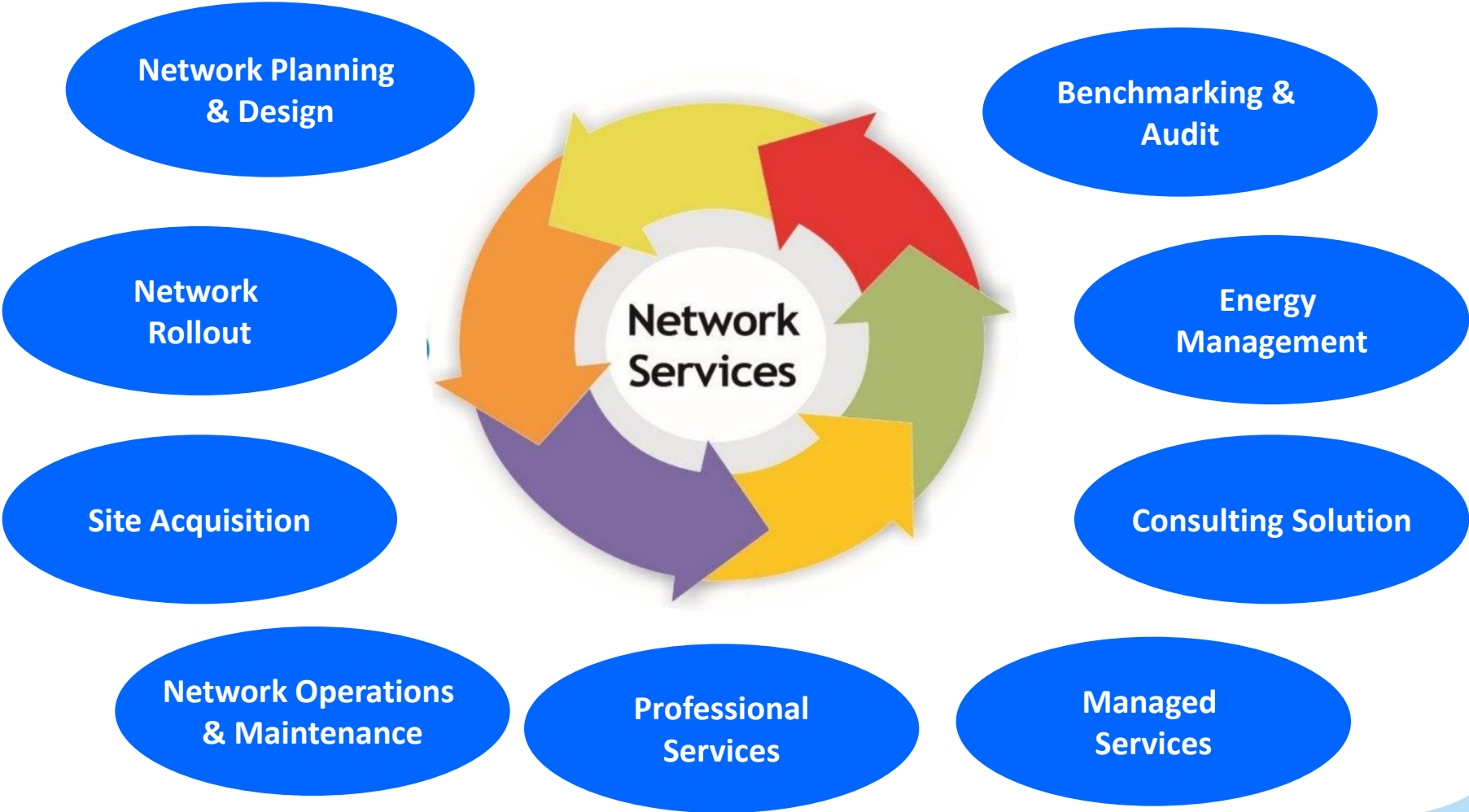
**Stock Listed on**

**BSE, NSE**

# Service Offerings



## Value Chain



## Network Services for Telco, OEMs & Tower companies

### Network Planning & Design,

- Nominal cell planning
- CW test and model tuning
- Radio network planning
- Transmission network planning

### Network Rollout

- Site / Construction Engineering Management Services
- Site Implementation
- Acceptance Services
- Site Documentation

### Operations & Maintenance

- Network Monitoring & Operations
- Network Field Maintenance
- Technical Support & Process Management

### Benchmarking & Audit

- Network Optimization
- Network Audit & Benchmarking
- IBS planning & Design
- Virtual planning & Optimization

### Energy Management

- Energy Audits
- Process improvements
- Technology up gradation
- Alternate sources of energy

### Managed Services

- Network planning & Optimization
- Network Build
- Network O&M

## Network Services for Telco, OEMs & Tower companies

### Site Acquisition Services

- Site Identification and Assessment
- Lease Negotiations / Renewals
- Zoning Assessment and Management
- In Bound Colocation Management

### Consulting Solutions

- Customer Experience Management
- Capacity and Quality Management
- Business Process Management
- Technology Strategy and Planning
- Network Diagnostics

### Profession Services

- RF Performance Engineers
- RF Market Leads
- Transmission Planners
- Field Technicians
- Site Acquisition Consultants

# Customer Snapshot

## Operators



**BHARAT SANCHAR NIGAM LTD.**



**中国移动通信  
CHINA MOBILE**

## OEM's



- Partial List of Customers served over the years.
- The logos used here are the trademarks of respective companies and are used here for representation purpose only

# Awards & Recognition



## Business Excellence

- GTL ranked # 1 Telecom Turnkey company of the year – V&D 100 in 2008, 2009 and 2010
- GTL received Ramkrishna Bajaj National Quality Award for Business Excellence
- GTL's Operations in Middle East, Africa & Canada received awards from Huawei



## Corporate Governance & Excellence

- GTL Featured in S&P's ESG India Index
- GTL received "Certificate for Strong commitment" from CII ITC Center of excellence for Sustainable Development
- GTL wins "World Class Award" from International Asia Pacific Quality Organisation



## Corporate Social Responsibility

- GTL has received Greentech Environment Excellence Award in 2009 and 2010
- GTL Foundation received Golden Peacock Award for Innovation in Social Responsibility
- GTL received Pegasus Award for Social Responsibility
- GTL received enterprise Asia's "Green Leadership" Award for its energy management initiatives





# CSR@ Global Group



## Education

- **Gyanjyot**  
*(Financial Assistance Program)*
- **Gyan IT**  
*(Spreading IT literacy among rural areas)*
- **KNOW Bus**  
*(Mobile Computer lab)*
- **Antarjyot**  
*(Education for Peace)*

## Disability

- **Netra**  
*(Advanced Computer Lab for Blind),  
(Support to Cricket Association for Blind of Maharashtra)*

## Health

- **Arogya**  
*(Mobile health van in Rural Areas)*
- **Emergency Medical Assistance**  
*(Curative medical care)*
- **Blood / Eye Donation**

## Community

- **VKC**  
*(Village Knowledge Center)*
- **Pralay**  
*(Supporting victims of natural calamities)*



# Thank you



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